

A customer-minded car salesperson with a decade of experience. Specializes in vehicle sales, client relations, and sales negotiations. History of building relationships with customers and performing \$450,000 in sales annually, exceeding required sales quotas year after year.

Personal

- Address**
289 Carport Ave
68007 Omaha, NE
- Phone number**
123-456-7890
- Email**
exampleresume@cvmaker.com

Work experience

Car Salesman Sep 2015 - Present
Omaha Ford, Omaha, NE

- Building relationships with customers, expanding the customer base by 25%, and generating over \$450K in sales annually.
- Educating customers on financing and leasing options.
- Utilizing upselling techniques to increase warranty sales by 10%
- Earned Salesperson of the Year in 2021

Car Salesman Jan 2013 - Sep 2015
Honda of Omaha, Omaha, NE

- Conducted cold calls that resulted in a 15% increase in sales
- Performed follow-ups to achieve a 70% customer retention rate.
- Reached 125% of annual quota in 2014.

Education and Qualifications

High School Diploma 2013
Omaha High School, Omaha, NE

Skills

Automotive Sales	● ● ● ● ●
Customer Service	● ● ● ● ●
Client Retention	● ● ● ● ●
Sales Negotiations	● ● ● ● ●
Cold Calling	● ● ● ● ●