Grace Byrne

Personal

Name **Grace Byrne**

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Resume objective

Creative, sales-minded social media marketing manager with BA (Hons) and 10+ years of experience in digital marketing. Strong experience and track record across social media platforms, including creating social media accounts, social media campaigns, and social media analytics. Manageing a social media team of 10. Excellent digital media and communication skills. Successful campaigns resulted in a 150% increase in conversions. Maintained a 100% client retention rate over the past 5 years and client growth of 40% over the same period.



Work experience

Jan 2016 - Present Social Media Manager

Avoca Handweavers, Dublin

- Marketing efforts to grow social media communities, increase social media engagement, promote positive sentiments, and build customer loyalty.
- Search engine optimization across all social networks to push community engagement, improve campaign performance, and get an increase in conversions.
- · Collaborating with advertising teams, graphic designers, and digital marketing teams on digital marketing strategies, marketing objectives, and marketing activities such as targeted email marketing campaigns.
- Discussing upcoming marketing goals with relevant client stakeholders, including the latest marketing strategy, type of content curation, and competitor activity.



Skills

Microsoft Office Suite

Expert

Digital marketing

Expert

Innovation

Expert

Creativity

Expert



Education and Qualifications