CARLIE BROOKE

PERSONAL

Name Carlie Brooke

Address 123 Anywhere Avenue Cleveland, OH 24635

Phone number 123-456-7890

Email exampleresume@cvmaker.com

Seasoned management professional with experience leading profit-generation operations through pricing and discounting, innovative merchandising, and a focus on continuous product turnover. Effective leader in creating sales-driven, productive teams by implementing customer-focused sales and training programs. Proven record of long and short-range tactical planning and improving processes to achieve optimal profits and reduce shrink.

WORK EXPERIENCE

Retail Manager

Ala Carte Inc., Cleveland, OH

- Received the Leadership Excellent Award for exceptional professional achievement in meeting corporate objectives.
- Consistently met and exceeded goals in key metrics, such as customer service, employee retention, sales, and profit.
- Led an extensive \$2M end-to-end remodel of the store.

Assistant Retail Manager

Torc Corp., Cleveland, OH

Apr 2016 - Sep 2018

Sep 2018 - Present

- Reduced shrink to 0.3% from 1.2% through the use of improved inventory and merchandising procedures.
- Played major role in boosting productivity by 45% and customer satisfaction by 24% within first eight months in position.

EDUCATION AND QUALIFICATIONS

Master of Business Administration	2020
Cleveland University, Cleveland, OH	

Bachelor of Science in Anthropology	
University of Ohio, Cleveland, OH	

SKILLS

Operations management	
Attention to detail	
Customer service	••••
Leadership	
Merchandising	

REFERENCES

Pauline Rogers Available on request

Marjorie Banks Available on request

Mark Shelton Available on request Ala Carte Inc.

2017

Ala Carte Inc.

University of Ohio