

Highly competent and experienced State of Massachusetts licensed real estate attorney seeking to join the legal team at Franklin & Jones. Practical experience in commercial and residential real estate legal statutes, finance, due-diligence review, contract negotiations, along with title and survey review. An uncanny ability to multitask, while maintaining attention to detail, accuracy, and a professional demeanor. Always self-motivated, who strives to lead by example and collaborate with stakeholders to ensure team success. Seven years of litigation experience with a 90+ percentage case winning record.

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## SUMMARY OF QUALIFICATIONS

- State of Massachusetts Bar Certification - 2013
  - 90+ percent courtroom litigation winning percentage for commercial real estate clients (2014 through 2021).
  - Exceptional courtroom demeanor and ethical background.
  - Comprehension of Commercial and Residential Real Estate Legal Statutes.
  - Understanding of State of Massachusetts, Boston-Common, and Regional land use and zoning regulations.
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## PROFESSIONAL EXPERIENCE

### Commercial Real Estate Attorney

Aug 2017 - Present

Crump, Davidson, and Schwartz, Worcester, Mass

- Represented 17 commercial real estate clients with a diverse property developing portfolio including Apartments, Healthcare, Warehousing, and Retail Zoning.
- Brokered the land purchase, zoning, design, development, and construction of TD Bank Center for our firms top commercial real estate client.
- Lead preparation, negotiation, and drafting of tenant leases, land agreements, construction contracts, Declarations of Covenants, and Conditions and Restrictions (CC&R's).
- Administrated Landlord Real Estate accounts, lease renewal and termination, lease obligations, construction, and sub-contracting for eight commercial property owners.
- Represented clients in civil litigation, pre-trial negotiations, jury selection, and court proceedings.
- Maintained a 100 percent on-time delivery of accounts payables to vendors, suppliers, and commercial property tenants.

### General Council

Sep 2014 - Jul 2017

Sheldon P Richardson Properties, Watertown, Mass

- General Council for Sheldon P Richardson Properties, the second largest commercial real estate developer of apartment communities in the State of Massachusetts.
- Completed extensive research, drafted memorandum, and drafted response to property managers, contractors, vendors, suppliers, and tenants.
- Drafted and reviewed letters of intent, tenant sublease agreements, rental amendments, and ancillary documents for 28 apartment complexes.
- Provided general legal advice to firm associates regarding title insurance, zoning, ADA compliance, environmental liability, construction agreements, and tenant communications.
- Completed legal research, prepared written discovery, attended, and coordinated depositions, drafted legal briefs, pre-trial documentation, motions, memoranda, and other litigation filings.

## EDUCATION

**Juris Doctor - 2013**

Sep 2011 - Jul 2013

Harvard Law School, Cambridge, Massachusetts

**Bachelor of Arts - Political Science**

Jan 2008 - Jun 2011

Harvard University | uGPA: 3.82, Cambridge, Massachusetts

LSAT Score - 176 - May 2011

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## REFERENCES

**Toby Schwartz, Esq.**

On Request

Crump, Davidson, and  
Schwartz

**Dr. Jacob Richardson**

On Request

Sheldon P Richardson  
Properties

**Professor Philip Segal**

On Request

Harvard Law School

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## SKILLS

**Retail and Commercial Real  
Estate**

Expert

**Contract Writing**

Expert

**Legal Research**

Expert

**Commercial & Residential  
Zoning**

Expert

**Organization**

Expert

**Microsoft Office Suite**

Experienced