# EDISON BEAUMONT

# PERSONAL

Name **Edison Beaumont** 

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Experienced chief executive officers with a focus on reviewing and transforming products and processes. Efficiently utilizes company resources on profitable partners and ventures with outside professionals to support in-house operations. Grounded in sound business principles and aware of strategies for enhancing business profitability, efficiency, and service delivery.

# WORK EXPERIENCE

#### **Chief Executive Officer**

ABC Company, Richmond, VA

- Manage company training, executive leadership team, and media affairs.
- Effectively manages a team of over 125 employees in three cities.
- Increased revenue by over 150% in a four-year timespan.

#### **Assistant Vice President**

XYZ Corporation, Richmond, VA

- Increased appointments by 40% in two years for a 30% increase in net profits.
- Led a team of 250 marketing employees for a national company.
- Established clear objectives for team members to achieve goals.

#### Senior Director

123 Depot, Richmond, VA

- Recruited outstanding managers to boost the success of the leadership team.
- Developed new business goals and strategies that lead to a 10% revenue increase.
- Coordinated innovative objectives for underperforming departments to increase productivity.

## SKILLS

Sales and marketing			
Fiscal management			
Change management			
Administrative leadership			
New business expansion			•
Strategic planning			•
Contract negotiations			•
Stakeholder relations			•

## EDUCATION AND QUALIFICATIONS

Master of Business Administration	2016
University of Virginia, Arlington, VA	

**Bachelor of Science in Business** University of Virginia, Arlington, VA Mar 2018 - Mar 2020

Mar 2020 - Present

Apr 2015 - Mar 2018

2014