## **JESSE MILLWOOD**

## Personal

Address 7568 Main Street

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83301 Twin Falls, Idaho

Motivated and results-driven business analyst with 7-years' experience in the financial services sector. Focusing on after-sales service to grow repeat business turnover through outstanding customer satisfaction. Bachelor's degree in Marketing and Management Information Systems. Most notable achievement: increased new business from repeat customers by 45% year on year.

## Work experience

## **Marketing Business Analyst**

Apr 2016 - Present

HUB International, Idaho Falls

- Ongoing competitor and market trend analyses
- Evaluating evolving needs of existing and potential clients
- Creating and maintaining agile service value propositions
- Communicating with sales team to develop tools to support the sales process
- Driving marketing initiatives to increase product visibility
- · Creating surveys and evaluating feedback
- Continually improving market performance by growing brand visibility
- Ensuring brand messaging appeals to current consumer challenges
- Generating reports and proposing solutions and service improvements

#### **Junior Business Analyst**

Feb 2014 - Mar 2016

Idaho Central Credit Union, Twin Falls

Supporting financial business information team with -

- Business processes and technology
- Test assumptions and data
- Performing system testing and optimizations
- Gathering and analyzing customer requirements
- Documenting systems processes, dataflow, controls and interfaces

## **Education and Qualifications**

Management Information Systems (MIS)

Aug 2013 - Nov 2014

University of Idaho, Moscow

Bachelor of Commerce in Marketing Aug 2009 - Dec 2012

Boise State University, Boise

## Courses

**G-Suite Administration** Sep 2020 - Dec 2020

Udemy

Negotiation Strategies Aug 2016 - Feb 2017

Yale School of Management

## **Skills**

Analysis of complex data

Cross-functional collaboration

Critical thinking

Microsoft Office G-Suite Tools

CRM Data Hygiene

# References

**Robert Smith** 

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Pat Pollock

(208) 456 7890 ppollock@sample.com **HUB International** 

Idaho Central Credit Union